

BRUNDTLAND

COMPANY PROFILE

CLIMATE CHANGE

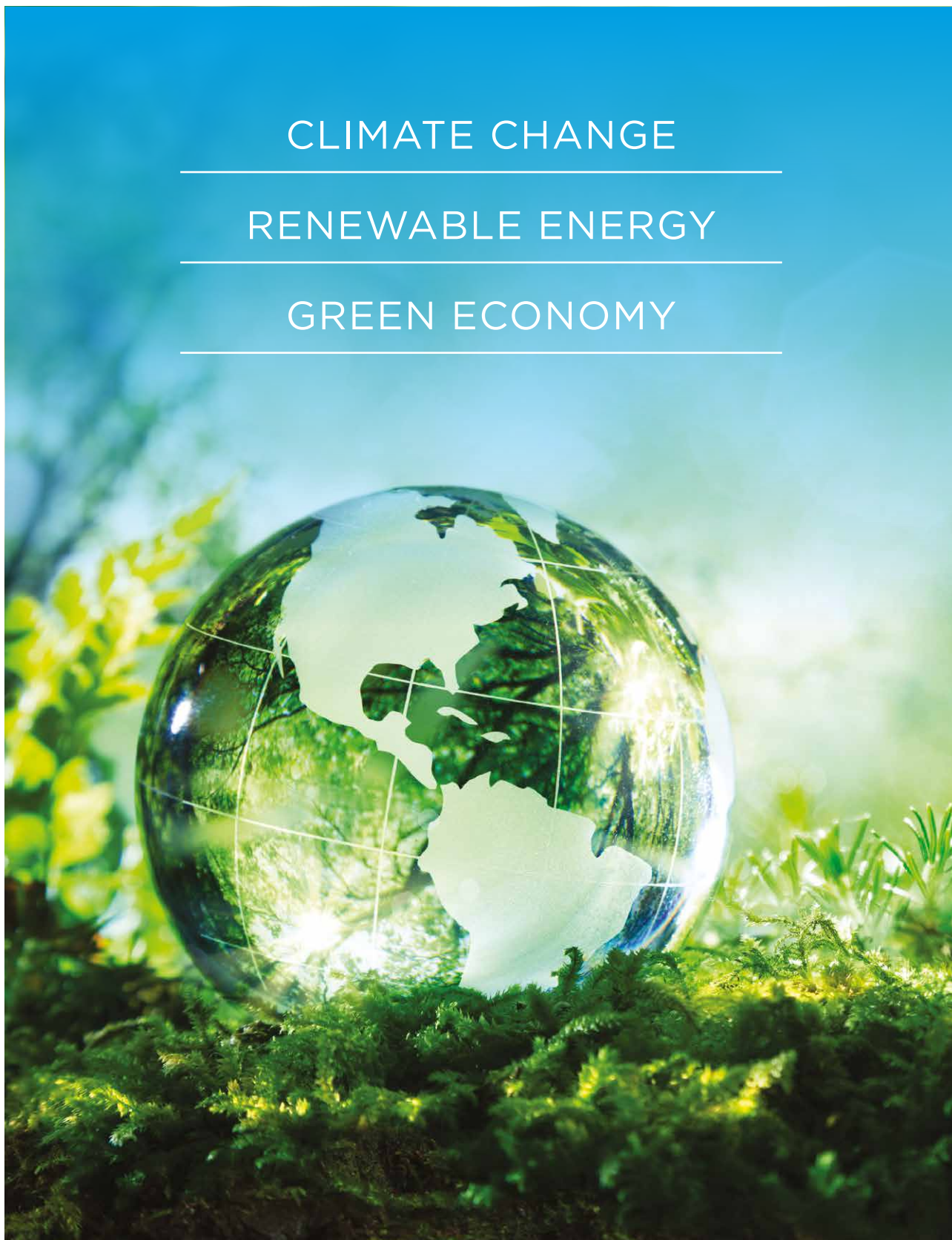
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RENEWABLE ENERGY

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GREEN ECONOMY

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## A LEADING SOUTH AFRICAN CONSULTING FIRM

In our carbon and energy constrained economy, there is an increasing awareness of the effects of climate change and the transforming energy landscape. Both government and business feel a need to get a better grip on energy performance, greenhouse gas emissions and climate change resilience. As government is rolling out a suite of policies and measures, it is of strategic competitive value to respond and plan ahead of upcoming environmental regulations. Business may also need to respond to the growing susceptibility to environmental sustainability of their clients to ensure customer retention.

Brundtland Consulting is a South African management consulting firm specialised in climate change, green economy and renewable energy. We assist in defining low-carbon and adaptation strategies, managing energy, carbon and water performance as well as developing and financing

renewable energy and energy efficiency projects. Moreover, we advise business in determining how to respond to the changing regulatory landscape and, vice versa, government in developing policies and regulations promoting a transition to a low-carbon and climate-resilient economy.

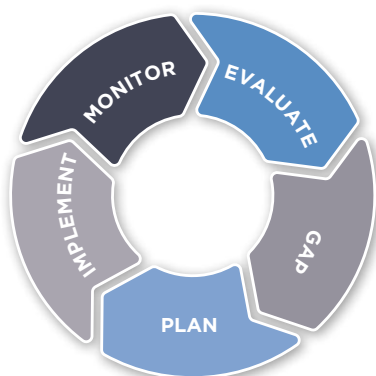
Working from its base in Johannesburg, South Africa, our team has gained multiple years of experience in assisting business and government. As such, an in-depth understanding of the global and regional energy markets and climate change policies has been acquired. Our team consists of climate change, energy and sustainability experts with academic backgrounds in engineering, finance, economics and policy.

## TAILORED SERVICES ALONG THREE DISTINCT SERVICE LINES

Brundtland leverages its global and domestic experience providing climate change, energy and sustainability related services along three distinct service lines.

### STRATEGY AND IMPLEMENTATION

low emissions and climate resilient solutions



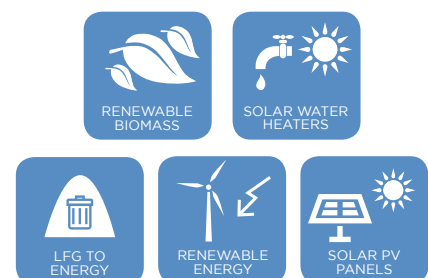
### FUNDING AND FINANCING

improving business cases through securing grants, soft finance and incentives



### TECHNOLOGIES AND POLICIES

introducing low carbon technologies in Southern Africa



**Strategy and Implementation** designed to take control of the organisation's energy, carbon and water performance, reducing dependency, cost and greenhouse gas emissions. This service line includes experts in the field of mitigation and adaptation strategy development and climate change policies. Assistance varies from the development of strategies and implementation plans to assessing performance and climate resilience, compliance reporting, policy impact analysis, designing and implementing data management systems, and project development.

**Funding and Financing** geared towards arranging finance and funding for low-carbon and green economy projects through a variety of channels such as carbon financing, tax incentives, and funding from public and private investment funds. In terms of carbon financing, Brundtland has an unbeaten track record having facilitated the

generation of more than 450,000 carbon credits from South African projects alone under the United Nations Clean Development Mechanism. Assistance includes streamlining business cases, funding and financing applications as well as carbon credit development and trading.

**Technologies and Policies** focused on promoting the introduction of renewable energy and energy-efficiency technologies. Our experts have an in-depth knowledge of the energy and climate change-related policy landscape. Tailor-made models are used to analyse the applicability and viability of low carbon energy technologies within the local context. Assistance to business includes technology assessments, piloting and opportunity identification. Assistance to government includes policy evaluation, impact assessments and studies to inform policy development.

## SERVICE OFFERINGS

Our team of experts offer a range of services targeted at making our economy and society more sustainable in terms of energy use, greenhouse gas emissions and climate resilience.

Strategy and Implementation	Funding and Financing	Technologies and Policies
<ul style="list-style-type: none"> <li>• GHG and Energy Performance Monitoring &amp; Reporting</li> </ul>	<ul style="list-style-type: none"> <li>• Carbon Financing: Registration, Monitoring and Verification</li> </ul>	<ul style="list-style-type: none"> <li>• Technology Applicability and Viability in the Local Context</li> </ul>
<ul style="list-style-type: none"> <li>• Mitigation and Energy Management Strategies</li> </ul>	<ul style="list-style-type: none"> <li>• Streamlining of Business Cases to the Needs of Financiers and Funders</li> </ul>	<ul style="list-style-type: none"> <li>• Energy Efficiency Assessments and Improvement Plans</li> </ul>
<ul style="list-style-type: none"> <li>• Adaptation Strategies Improving Climate Resilience</li> </ul>	<ul style="list-style-type: none"> <li>• Funding Applications for Grants and Soft Loans</li> </ul>	<ul style="list-style-type: none"> <li>• Technology Opportunity Identification and Piloting</li> </ul>
<ul style="list-style-type: none"> <li>• Renewable Energy and Energy Efficiency Projects</li> </ul>	<ul style="list-style-type: none"> <li>• Local Funds, European Union, Green Climate Fund</li> </ul>	<ul style="list-style-type: none"> <li>• Policy Evaluation and Impact Assessments</li> </ul>
<ul style="list-style-type: none"> <li>• Climate Change Impact Assessments</li> </ul>	<ul style="list-style-type: none"> <li>• Tax Incentives and Carbon Tax Offsets</li> </ul>	<ul style="list-style-type: none"> <li>• Low Emissions and Green Economy Policy Studies</li> </ul>
<ul style="list-style-type: none"> <li>• Energy and Climate Change Policy Evaluation</li> </ul>	<ul style="list-style-type: none"> <li>• Transaction Facilitation</li> </ul>	<ul style="list-style-type: none"> <li>• GHG and Energy Sector Benchmarking</li> </ul>

## YOUR PARTNER IN CLIMATE CHANGE, GREEN ECONOMY AND RENEWABLE ENERGY

Whether in business or government, we invite you to discuss with us the challenges and opportunities that come with a transition to a low-carbon economy and society. Our team acknowledges that this transition requires a balancing act between environmental

and socio-economic needs. While we value to environmental benefits of climate change mitigation, we understand that low-carbon investments need to make economic sense as well to provide financially sustainable solutions.

**Brundtland has successfully serviced and engaged with a wide range of South African and international organizations, including the following:**



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